

## Managers Report

### Financials – FY17

- Through 2/19 expenses are \$1,439,094, \$109,375 (8%) above FY16. We are \$4,849 (1%) above the 6 year average of \$1,434,245
- Revenue through 2/26 is \$1,197,067, \$176,629 (17%) above FY16

On the expense side I am generally comfortable with where we are. SSS personnel costs are high and we are investigating that. Other costs are generally in line with business levels.

Our revenue for the past month was about average but it should improve greatly with the new snow. The spring pass and locker sale is starting off strong and I hope it continues.

Overall we are doing well. Looking toward the end of the year it is going to be tight but we should come in even on the year. Don't expect a big fund contribution, but we shouldn't need any additional funds.

See Financial Summary for more details.

### Winter Operations

Today is the 64<sup>th</sup> day of operations. The snow has returned and we should have a strong weekend. Operations are running well. School group business continues to be strong and the SSS seasonal programs are in there second session. All lifts now run until 4pm.

### Dimond Park Field House

The field house is running well. They are a little behind on revenue but should still finish the year without needing to pull from reserves. The Reserve account is ~\$95k.

### Events

- March 5**— JSC MM Race on Ego
- March 11**— Terrain Park Event on Sourdough
- March 12**—JSC Town Downhill
- March 19**— JSC MM Race on Ego
- March 20-24**—Spring Break
- March 25**—Terrain Park Event on Sourdough
- March 27**—Season pass holder bring a friend day
- April 1**—Tugman Race
- April 8**—Slush Cup
- April 9**—Closing Day